



Boost Your Sales Team's Productivity with Sales iBoT from Perpetuuti's Plug-and-Play iBoT Store

Create, Change & Update Sales Orders Automatically

What does the Sales iBoT do?



The Sales iBoT from Perpetuuti takes the burden off of the sales people. The iBoT takes care of the standardized tasks of creating and changing sales orders by logging into the SAP sales module.

The Sales iBoT reads inputs from the Web/excel/any other text formats. The cells of the sheet may have mandatory fields to get data from the users. The input updated in the spread sheet is accessed by the iBoT for further data processing. The Sales iBoT then logs into SAP sales module for creating the sales order or changing the sales order. Post the successful update of the data, the confirmation is saved in any format of the output/another excel sheet for local administrator's reference. This iBoT is designed to work for any authorized SAP user to create sales order in SAP using SAP GUI Script.

How is Perpetuuti's Sales iBoT Unique in the Market?

Manual tasks and information silos that slow responsiveness won't cut it with today's customers, who expect a fast and seamless customer experience. By smartly automating manual tasks such as creating and changing sales orders, at a fraction of the human equivalent, Sales iBoT can deliver an immediate cost saving of 60-80% and free up your sales reps. for more value-added tasks and selling.



AI-powered Automation Solution



Scalable and Efficient Automation Solution



Reusable Solution to Cater to Most of the Users



Unparalleled Security with End-to-End Encryption



Easy Integration with Existing Systems to Get Going in Days



Ease of Use & Configuration Without Technical Support



Tasks to Automate with the Sales iBoT



Automation of SAP Login



Creating Sales Orders



Changing sales Orders



Saving the Status in Output Excel Sheet

Multi-fold Benefits Delivered to the Sales Team with Perpetuuti's Sales iBoT



Seamless Integration

Quick and seamless integration with SAP system for easy task processing.



Cost-Effective

Create an immediate 60-80% cost savings by automating tasks at a fraction of the human equivalent



Increased Efficiency

Fast, efficient processing with least manual intervention. Slashes processing times by up to 90% (30-50% for an average process)



Ease of Use

Easy to use and integrate in new or existing tasks without any technical supervision.



Value Creation

By taking care of mundane, repetitive tasks, Sales iBoT allows sales team to focus on selling primarily and more value-added tasks.



Non-intrusive

Does not change the underlying logic or business rule – ensures data goes through the same rules for consistency with the applications' business rules and logic

Setup Process



Prerequisites/ Inputs

- ⇒ Testing data to build the model such as Microsoft Excel and SAP Credentials.
- ⇒ Other mandatory fields.
- ⇒ Hardware and Software requirements – Sales iBoT, Server and Av3ar Control Room as per the Av3ar prerequisite document.

Implementation

- ⇒ Download and Install the Sales iBoT, Server, and Av3ar Control Room in your environment (Read the Av3ar Installation guide).
- ⇒ Configure the Server and Bot Details
- ⇒ Map the workflow to the Job.
- ⇒ Trigger the Job.
- ⇒ That's it - Now the bot is ready to get going.



Deploy the Sales iBoT in 10 Days with our Implementation Support

We Have a Ready-To-Go (OOTB) Smart iBoT for Every Business Process



HRMS iBoT



OCR iBoT



ID Management iBoT



Accounts Payable iBoT



Accounting iBoT



Supply Chain iBoT



Healthcare iBoT



Data Entry iBoT



Data Clearance iBoT



Windows iBoT



Office 365 iBoT



Sales iBoT



SFDC CRM iBoT



Sugar CRM iBoT



SAP iBoT

About iBoT Store from Perpetuuti

Perpetuuti's iBoT Store accelerates your robotic process automation initiatives by offering pre-built automations and plug-and-play integrations. iBoT Store makes it easy for you to select, buy and reuse prebuilt smart automation from experts in the RPA, IPA and API development. Complex business processes can be automated in days. Select iBoTs for the processes you want to automate, configure them for your environment, and integrate them into your business process.

